

BNI – IBC Chapter Business Biography
Scott Sells, President/CIO
Zing Technologies, LLC

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Company:

Zing Technologies

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Carmel, IN 46032

Service:

ZingTech is a recognized technology leader with competencies in Microsoft Business Solutions, Technology Integration Solutions and Business Process Management. At ZingTech we demonstrate expertise with multiple core technologies and proven ability to meet customers' needs.

Service Area:

Central Indiana

Target Market:

Startups and established businesses with 5-100 employees with an annual revenue of \$250k to \$25million. Primary vertical markets are Manufacturing, Health Care, Non Profits and Privately Owned Business.

Best Type Of Referral:

ZingTech offers a systems analysis and network review after initial meeting with business owners or decision makers.

Affiliations:

Microsoft Partner, Cisco Partner, Acronis Partner, McAfee Partner, MX Logic Partner, BNI, Rainmakers, Carmel Chamber of Commerce, USGA ☺

Cut and paste eIntro:

I would like to introduce you to Scott Sells and Zing Technologies. ZingTech offers a full proof business solution following high industry standards to ensure your technology systems remain operational and available for you and your business. Their solutions are reliable, secure, efficient, cost effective and proven! Their support is also very proactive, instead of reactive, so your business can experience a carefree working environment. Please review their website for more information (www.zingtech.net) or contact Scott Sells directly at 317.997.9464. You can also email Scott (scott@zingtech.net) should you have specific questions.

The PAIN: Clues to recognizing opportunities to make a referral

"My computer is slow"

"Our network or servers at work are slow"

"My IT Department lost all of my data or email"

"Our IT guy is horrible, I wish we had a better IT guy"

•I've got a virus•

•Our servers need upgraded•

•We need ZING TECH•